



HOW DOES YOUR TRANSPORTATION SPEND COMPARE TO BEST-IN-CLASS?

EXECUTIVES	BEST PRACTICE BENCHMARKS
INTERNATIONAL SUPPLY CHAIN MANAGEMENT	
Fastest Attainable Delivery Time	Ability to measure Logistics Supply Chain performance across 14 critical events to optimize
Market Competitive Price (Consistently)	time from purchase order to delivery.
Assured Regulatory Compliance Customs, FDA, OGAs, etc.	A defective (incomplete information, incorrect value calculation, incorrect or missing tariff #, etc.)
Informed Risk and Liability	Tariff classification not specifically provided for, can be reclassified by Customs without a Binding Ruling.
Visibility and Data Analytics	Real time visibility to critical Supply Chain events and the costs associated with them.
IMPORT EXPORT LOGISTICS MANAGER	
TIME MANAGEMENT	
Exception Management	Automated Customs and Transportation "Exception" notices. Enables management by exception to reduce time and cost.
Visibility	Single portal (database) comprised of import and export activity from purchase order to proof of delivery. Including; costing, in transit visibility, compliance records, exception management tools, custom reporting.
Reporting & Analytics	On-line, on-demand or scheduled reporting, access to historical activity to analyze trends.
K.P.I.s for performance measurement	Access to critical data for K.P.I. development and measurement.
Connectivity (Supply Chain links)	Automated Supply Chain information exchange between your ERP, Customs & Logistics provider.
COST MANAGEMENT	
Pricing Options	Ocean transportation "buy" options other than spot or contract (Hybrid Pricing).
Leverage Opportunities	Ability to leverage combined spend while attaining proper value.
Lane Optimization	Strategy for capacity constraints, mode optimization, transload opportunity, port diversification, over weight containers, etc...
SERVICE PROVIDER MANAGEMENT	
Business Relationship Support	Single point, Operations contact from booking to delivery, available 24/7. (Control Tower)
Formal Business Reviews	Executive sponsorship. Collaborative approach to identify supply chain improvements.
Defined Performance Commitment	Performance Guarantee from Customs and Logistics provider(s).